

# VENU HOLDING CORPORATION NYSE AMERICAN: VENU

# PREFERRED OFFERING OVERVIEW JUNE 2025





# REIMAGINING THE ENTERTAINMENT INDUSTRY

The global live music market is projected to grow to \$35.1 billion this year, including ticket sales and sponsorships, and to \$51.7 billion by 2030, according to Goldman Sachs.<sup>1</sup>

Concert ticket prices have nearly doubled over the past decade, and the trend has accelerated, with the average ticket for the top 100 tours in North America increasing more than 40% over the past five years to \$135.88, according to Pollstar.<sup>1</sup> We're constructing outdoor music venues that redefine the industry and trailblazing a unique concert experience with our Luxe FireSuites, which offer the option of ownership.

Along with being nominated for Pollstar 2024 Best New Concert Venue of the Year our amphitheaters have garnered acclaim in esteemed national and local publications

<sup>1</sup>Source: https://www.wsj.com/business/media/bulgogi-tacos-fire-pits-and-tequila-bars-concertgoers-shell-out-for-vip-treatment-cf1f6602

The New York Times

THE WALL STREET JOURNAL.

# billboard

VARIETY

PQUISTAR

venues

The Dallas Morning News

THE DENVER POST





# FORWARD LOOKING STATEMENTS

This presentation includes forward-looking statements that involve substantial risks and uncertainties. All statements other than statements of historical facts contained in this presentation, including statements regarding Venu Holding Corporation (the "Company") and its industry, position, goals, strategy, future operations, future financial position, plans, future revenues, estimated costs, prospects, margins, profitability, capital expenditures, liquidity, capital resources, plans and objectives of management are, or may deemed to be, forward-looking statements. Any words "anticipate," "believe," "continue," "could," "effort," "estimate," "expect," "forecast," "goal," "guidance," "intend," "may," "objective," "outlook," "plan," "potential," "predict," "projection," "should," "target," "trajectory," "will" or the negative of these terms or other comparable terms as they relate to the Company, are intended to identify forward-looking statements. However, the absence of these words does not mean that the statements are not forward-looking. The Company has based these forward-looking statements largely on the Company's current expectations and projections about future events and financial trends that it believes may affect the Company's financial condition, results of operations, business strategy and financial needs, including current expectations and assumptions regarding, as of the date such statements are made, the Company's current and future restaurants, music halls, and amphitheater projects, and the Company's future financial and operating performance, strategic and competitive advantages, leadership and future opportunities, as well as the economy and other future events or circumstances.

You should not rely upon forward-looking statements as predictions of future events. Although the Company believes that the expectations reflected in the forward-looking statements are reasonable, the Company cannot guarantee future results, level of activity, performance or achievements. In addition, neither the Company nor any other person assumes responsibility for the accuracy and completeness of any of these forward-looking statements. Forward-looking statements involve a number of risks, uncertainties and other assumptions that may cause actual results or performance to be materially different from those expressed or implied by these forward-looking statements. Certain risks and uncertainties that the Company faces can be found in reports we file with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2025 (file No. 333-281271) filed with the Securities and Exchange Commission, as it may be amended from time to time. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation or warranty by the Company or any other person that the Company will achieve its objectives and plans in any specified time frame, or at all. These forward-looking statements speak only as of the date of this presentation. Except as required by law, the Company assumes no obligation to update or revise these forward-looking statements for any reason, even if new information becomes available in the future.

In this presentation, the Company may rely on and refer to information regarding its industry and the market for its products and services in general from publicly available information. Although the Company believes that this information is reliable, it cannot guarantee the accuracy and completeness of this information, and it has not independently verified such information. Some data may also be based on the Company's good faith estimates.



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# **REGULATION A**

AN OFFERING STATEMENT REGARDING THIS OFFERING HAS BEEN FILED WITH THE SEC. THE SEC HAS QUALIFIED THAT OFFERING STATEMENT, WHICH ONLY MEANS THAT THE COMPANY MAY MAKE SALES OF THE SECURITIES DESCRIBED BY THE OFFERING STATEMENT. For additional information on VENU, the offering and any other related topics, please review the Form 1-A offering circular that can be found by searching for VENU under Filings/Company filings search on WWW.SEC.GOV. There is no guarantee of return, and prospective investors should only invest money that they can afford to lose. The offering documents may include "forward-looking statements" within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act of 1934, as amended, and are intended to be covered by the safe harbor provisions for forward-looking statements. This information is supplied from sources the Company believes to be reliable, but we cannot guarantee accuracy. Although we believe our expectations expressed in such forward-looking statements are reasonable, we cannot assure you that they will be realized. Investors are cautioned that such forward-looking statements involve risks and uncertainties, including, but not limited to the risks and uncertainties set forth in the final offering circular, which could cause actual results to differ materially from the anticipated results set forth in such forward-looking statement save have on which it is made, and we undertake no obligation to publicly update any forward-looking statement except as may be required by law. This presentation may contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements other than statements of historical facts included in this Website may constitute forward-looking statements cannot be guarantees or future performance or results and involve a number of risks and uncertainties. For example, the Company's statements of historical facts included in this Website and considired size for the future that are or are n

The securities offered by VENU are highly speculative. Investing in these securities involves significant risks. The investment is suitable only for persons who can afford to lose their entire investment. Investors must understand that such investment could be illiquid for an indefinite period of time. VENU intends to apply to have our Series A Preferred Stock listed on the NYSE American under the symbol "VENU.PR A" following the NYSE American's certification of the Form 8-A of the Company to be filed after the final closing of this offering. The listing of the Company's Series A Preferred Stock on the NYSE American is not a condition of the Company's proceeding with this offering, and no assurance can be given that our application to list on the NYSE American will be approved or that an active trading market for our Series A Preferred Stock will develop. Our Series A Preferred Stock is not currently listed or quoted on any exchange. Additional information concerning Risk Factors related to the offering, including those related to the business, government regulations, intellectual property and the offering in general, can be found in the risk factor section of the Form 1-A offering circular.





### **REGULATION A HIGHLIGHTS**

# Earn 8% Dividend and Possible Stock Upside

You'll earn an 8% dividend on your investment and you can readily convertible to Common Stock at any point.

Once you've purchased and closed you'll have access to your loyalty perks for 24 months

30 Shares or \$450 Minimum Investment

\$15.00 Share Price

# Reward on Investment

# Be part of the **Live Music Industry**

Own your share of a growing industry with a disruptive music brand

Series A Preferred Stock, Convertible into Tradable Common Shares on the NYSE American at \$15.00





# **PREFERRED OFFERING SUMMARY**

Issuer:	VENU Holding Corporation
Securities Offered:	8.0% Series A Cumulative Redeemable Convert
Dividend Rate:	8.0% per annum on the \$15.00 per share liquida
<b>Dividend Payment Date:</b>	Quarterly, no later than 10 days following the en
Purchase Price:	\$15.00 per share
Call Feature:	Beginning on the fifth anniversary of the initial option at a price of \$15.00 per share, plus an an
Liquidation Preference:	\$15.00 per share
Mandatory Conversion:	The Company may elect to automatically conve of the common stock has exceeded 133% (\$20. five trading days prior to the notice of automati
<b>Conversion Price:</b>	15.00 per common share at any time at the hold
<b>Conversion Rate:</b>	1 share of Common Stock for 1 share of Series A
Voting Rights:	Non-voting, unless dividends on the Series A Pr dividends, in which case the holders of the Seri director to serve on the board of directors until
Proposed NYSE American Symbol:	VENU.PR.A Expected to be listing following the final closing NYSE American is not a condition of the Compa

rtible Preferred Stock ("Series A Preferred Stock")

lation preference (equivalent to \$1.20 per annum per share)

nd of each quarter

closing, the Company may redeem the Series A Preferred Stock, in whole or in part, at its mount equal to all accrued and unpaid dividends.

ert some or all of the Series A Preferred Stock into shares of common stock if the closing price 0.00) of the conversion price for at least 20 out of 30 consecutive trading days ending within tic conversion.

der's option

A Preferred Stock

Preferred Stock are in arrears for six (6) or more consecutive or non-consecutive monthly ries A Preferred Stock will be entitled to vote as a class for the election of one additional il all dividends that are owed and are in arrears have been paid

ng of this offering. The listing of the Company's Series A Preferred Stock on the any's proceeding with this offering









VENU | PREFERRED OFFERING OVERVIEW

# WELCOME TO VENU

founded Venu Holding Corporation ("VENU") with a simple idea—to create world-class live music destinations that put the fan experience first. We're not just building venues but redefining how people experience live entertainment.

Every show you go to should be unforgettable. That's why we've designed luxury multiseason and outdoor amphitheaters, intimate music halls, and hospitality experiences that bring fans closer to it all, from Luxe FireSuites with unmatched views to premium hospitality that reimagines entertainment. We're creating moments that you'll remember for a lifetime.

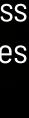
We also do things differently on the business side. Our public-private partnerships allow us to bring these venues to communities in a way that drives local economic growth and a fractional ownership model that lets fans and investors become owners themselves.

We're growing fast, with locations in Colorado, Georgia, Oklahoma, and Texas—and we're just getting started. Whether you're here for the music, the investment opportunities, or to be part of something bigger, welcome to VENU's fan-founded, fan-owned revolution.

Thanks a Million,

J.W. Roth | Founder, Chairman, and CEO | VENU









# **VENU** LEADERSHP TEAM



**JW ROTH**, a fifth-generation Colorado native, is the Founder, Chairman and CEO of VENU. Mr. Roth has been with the Company since its inception in March 2017 in his current role of Founder and CEO. Mr. Roth became

Chairman of the Board inception on April 5, 2021. Mr. Roth is also the Founder and Chairman of Roth Industries, LLC, a 120-200 - ton per week prepared foods plant located in Colorado Springs, Colorado.

Additionally, Mr. Roth is the sole manager and 50 percent shareholderofCentennialStandardRealEstateCompany and co-manager of Touch 4 Partners, LLC, a venture capital investment fund.

With more than 30 years of private and public company experience, Mr. Roth has been actively involved in helping take several companies public, including Aspen Bio, Inc. And Where Food Comes From, Inc. Mr. Roth has been featured in such publications as the Wall Street Journal, Fortune Magazine, and more than 50 business journals throughout the United States. He's made multiple appearances on CNBC and Bloomberg Television and was named to the Venues Now 2022 All-Stars List.



WILL HODGSON, President of VENU, is responsible for driving the company's strategic overseeing all day-to-day operations. With over 25 years of experience in the live music industry,

Will's career began in investment banking before transitioning to the concert and hospitality business. His decades of experience spans across many sectors of entertainment, getting a start early on with Front Gate Tickets in Austin, Texas, where he contributed to ticketing solutions for high-profile festivals such as Austin City Limits and Lollapalooza, as well as numerous independent venues nationwide.

Will spent 15 years at leading entertainment company, Live Nation, where he served as Head of House of Blues Entertainment. Under his leadership, he drove significant revenue growth and established strategic direction for dozens of iconic venues.

growth and



**HEATHER ATKINSON** is Chief Financial Officer, Secretary and Treasurer of VENU since its inception in March 2017. She began serving as a Director of the Company on April 5, 2021. She also serves as a

Director and Treasurer of Roth Industries, LLC. Prior to joining VENU and Roth Industries, LLC, Ms. Atkinson was the Controller, Secretary and Treasurer of Accredited Members Acquisition Corporation and subsidiaries and its predecessor, Accredited Members Holding Corporation.

Ms. Atkinson has over 25 years of accounting, finance and financial reporting experience in both public and private companies including consolidations, shareholder relations, SEC reporting, internal and external financial statement reporting, budgeting, cash forecasting, mergers and acquisitions, restructuring and international accounting while working closely with the outside audit and legal firms. She is a licensed CPA and holds a Bachelor of Science degree in Accounting from Evangel University.

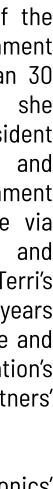


TERRI LIEBLER is Chief Marketing Officer for VENU. She has been part of the sports and entertainment industry for more than 30 years. Most recently, she was Senior Vice President within the Media and

Sponsorships Division at Live Nation Entertainment where she specialized in maximizing revenue via new product innovation, strategic planning, and facilitating solutions for internal processes. Terri's tenure with Live Nation spans more than 22 years working across both US and international venue and festival platforms, while also leading Live Nation's relationships with numerous venue partners' sponsorship organizations.

Previously, she was part of the NBA Seattle SuperSonics' and San Antonio Spurs' front offices, and the 1996 Olympics' Premium Seat operations team in Atlanta, GA. Throughout her career, Terri has helped to open more than 100 major sports and entertainment venues across the country - including legendary venues like the Key Arena (now known as Climate Pledge Arena,) House of Blues, iconic Fillmore properties, and the San Antonio Alamodome.









# WHAT DO WE DO?

We build premium, state-of-the-art live music venues through public-private partnerships.

# HOW DO WE DO WHAT WE DO?

We work with municipalities to identify the economic impact our venue would have on their community, as we are a tide that lifts all boats.







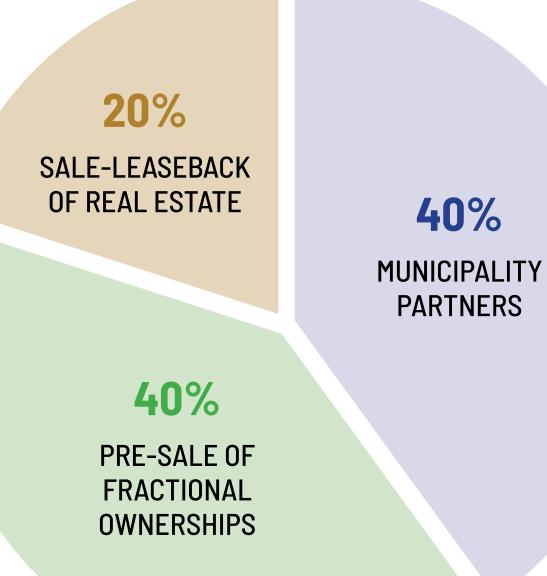
We then work with the municipality to create a development agreement (partnership) that leads to one of our state-of-the-art venues being built in their city.

# **HOW DO WE FINANCE** WHAT WE DO?

**40%** of financing comes from our municipality partners in each market; in the form of real estate, tax-incentives, and cash.

**40%** of financing comes from the **pre-sale** of fractional ownerships in each venue. - Think of our amphitheaters like a condominium building, where each Luxe FireSuite is like a private condo, offering an exclusive and personalized experience.

**20%** of the financing comes from the sale-leaseback of the real estate contributed by the municipality. In fact, this sale-leaseback typically generates a development profit.











# HOW DO **WE MAKE** MONEY



## 1. The sale of fractional ownerships in our venues

We develop raw property contributed by municipalities into state-of the-art venues with fractional ownerships, which goes directly on the balance sheet.

- a. We currently sell \$10-15 Million a month in fractional ownerships. Which goes directly onto our balance sheet.
  - i. In 2024, we sold \$77 Million in fractional ownerships **ii.** In 2025 we anticipate selling over **\$200 Million** in fractional ownerships.



# 2. Revenue from operational participation

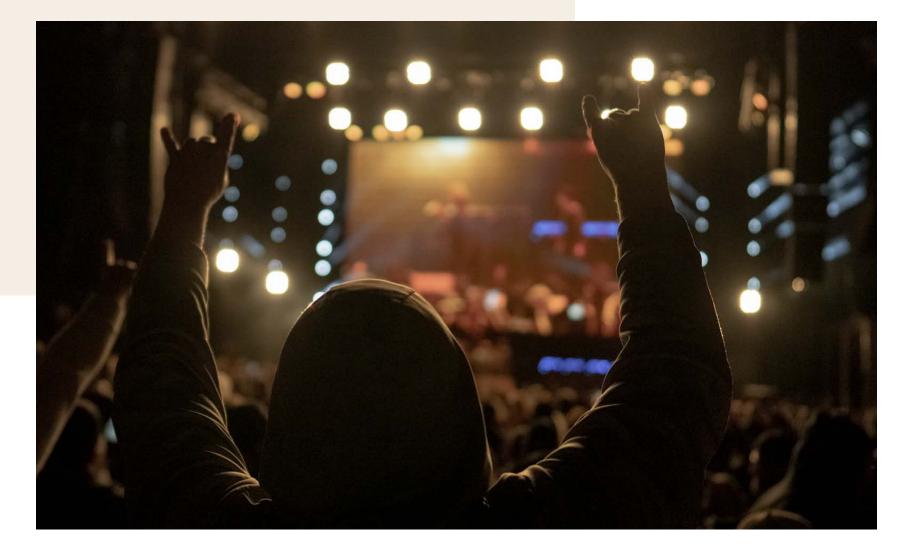
We reduce risk by intentionally partnering with industry leaders like AEG Presents and Aramark, rather than managing all aspects of venue operations ourselves. **a.** We participate to the tune of 50% of the profits, plus 100% of the naming rights.





# 3. Realizing on our balance sheet

We realize municipality contributions of real estate, tax incentives, and cash on our balance sheet through development agreements with each city.

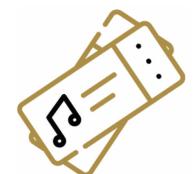






# SOURCES **OF REVENUE**

Our venues generate a variety of revenue streams



# **Ticket Sales & Fees**

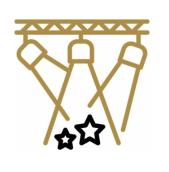


# **Sponsorships**

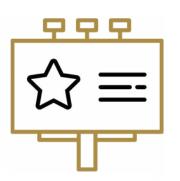


# **Fee Income**





# **Venue Rentals**



# **Naming Rights**



# Food & Beverage Sales

# **Parking Fees**





# PROJECTED TO WELCOME MORE THAN 4 MILLION GUESTS ANNUALLY BY 2027\*

#### **ANNUAL AVERAGES FOR**

#### **INDOOR MUSIC VENUES:**

Phil Long Music Hall, Colorado Springs - **39,401** The Hall at Bourbon Brothers, Georgia - **49,397** 

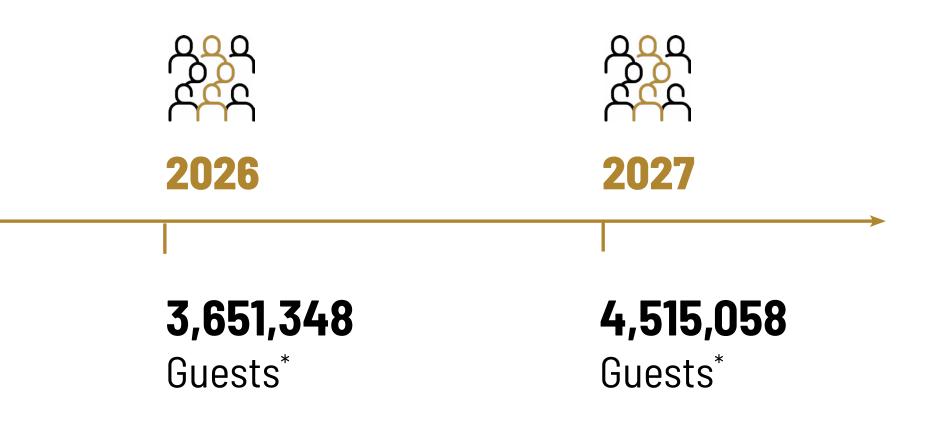
**BOURBON BROTHERS** SMOKEHOUSE & TAVERN:

Colorado Springs - **105,840** Georgia - **106,920** 



732,208 Guests\*





\* Projections based on maximum ticket sales per location, factoring in full outdoor configurations, multi-seasonal setups, and anticipated show counts.







# **SEATING CAPACITY FOR OUTDOOR AMPHITHEATER CONFIGURATION**

### FORD AMPHITHEATER **COLORADO SPRINGS, CO**

(OPEN AND OPERATING)

Total Seats	. 9,570
Luxe FireSuites	132
FP Seating Cap	1,056
Lower Bowl Seats	2,173
Upper Bowl Seats	.2,484
GA Seats	. 2,437
ADA	170

**BROKEN ARROW, OK**<sup>1</sup> EL PASO, TX<sup>1</sup> **OKLAHOMA CITY, OK**<sup>1</sup> **HOUSTON MARKET, TX<sup>1</sup>** 

Total Seats 12,5	500
Luxe FireSuites	237
FP Seating Cap <b>1,(</b>	)74
Owners Club	350
Lower Bowl Seats 2,	618
Mid Bowl Seats	994
Upper Bowl Seats 3,	972
GA Seats	208
ADA	300

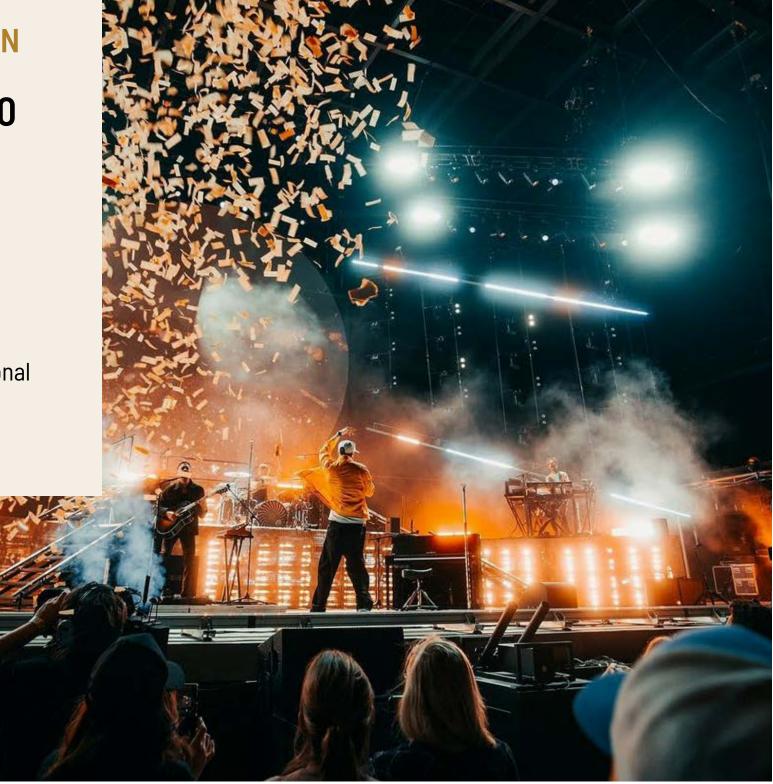
### MCKINNEY, TX<sup>1</sup>

Total Seats
Luxe FireSuites
FP Seating Cap
Owners Club
Lower Bowl Seats .
Mid Bowl Seats
Upper Bowl Seats .
GA Seats
ADAinclude

20,000
1,816
2,522
7,022
4,916
ed in areas

### TOTAL SEATS ONCE ALL **THESE VENUES ARE OPEN** AND OPERATING

<sup>1</sup>Seating Capacity for multi-seasonal configuration ~5,000











- McKinney, TX (Dallas Market) projected opening third quarter 2026
- Broken Arrow, OK (Tulsa Market) projected opening second quarter 2026





# SITE SELECTION **STRATEGY**

### **Disciplined process with strict criteria** Focusing on:

- Markets that are materially underserved with few  $\bullet$ or no competing entertainment properties.
- Local municipalities are willing to partner financially with  $\bullet$ VENU to attract the type of entertainment amenities that VENU offers. Focused on investments in entertainment districts as part of its long-term city plans.



 $\bullet$ 

Demographic profile of the community meets the age and household-income markers that VENU believes are most conducive to establishing a successful, well-attended music and entertainment venue.

The location is conducive to VENU's overall act-routing strategy.











# **OUR BRANDS**



## **OUR CHANNELS**











VENU has an exclusive partnership with NFL Hall of Famer and founder of EIGHT Elite Light Beer, **Troy Aikman**, in the Aikman Club. The custom luxury clubs are membership-based in our Texas and Oklahoma amphitheaters.



**OUR PARTNERS** 









































### **BALANCE SHEET**

#### Cash

Other current assets

Operating lease right-off-use assets,

Investments in related parties

Property and equipment, net

Total other assets

**Total Assets** 

Accounts payable

Accrued expenses

Accrued payroll and payroll taxes

Deferred revenue

Operating lease liabilities

Long-term debt

Licensing liability

**Total Liabilities** 

Common stock

Additional paid in capital

Accumulated deficit

Treasury stock, at cost

Non-controlling interest

**Total Stockholders' Equity** 

**Total Liabilities and Stockholders' Equity** 

	As of March 31, 2025
	24,663,106
	1,118,594
s, net	1,264,926
	550,000
	182,906,195
	2,379,366
	\$ 212,882,187
	5,791,249
	701,027
	287,287
	2,004,606
	1,297,931
	54,668,066
	8,800,000
	\$ 73,550,166
	37,883
	145,253,067
	(65,424,938)
	(1,500,076)
	60,966,085
	\$ 139,332,021
y	\$ 212,882,187





# **CURRENT CAPITALIZATION**

As of June 17, 2025

Common Stock<sup>1</sup>

Series B Preferred Stock, as converte

Warrants and Stock Options (WAEP:

Fully Diluted Shares

<sup>1</sup>Includes 38,537,925 common shares and 379,990 shares of Class B non-voting shares. <sup>2</sup>The 675 shares of Series B Preferred Stock are convertible into 675,000 shares of Common Stock (equivalent of \$15 per share) as shown in the table above.

49,338,488
9,745,573
675,000
38,917,915





## **INVESTMENT HIGHLIGHTS**



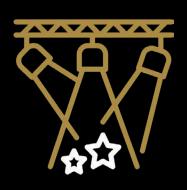
# **Elevating customers**

live music and entertainment experience



**Pre-selling naming rights,** sponsorships, and **Luxe FireSuites** 

Adhering to strict site-selection criteria when expanding to new markets



# **Attracting top-tier** entertainment by partnering with premier music and entertainment presenters



# **Obtaining financial incentives** from municipalities





**Operating and opening** complimentary bar, restaurant and hospitality concepts

















# THANK TOU

venu.live

